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## **Never Trust a Systems Vendor Under 30**

### **Stratus Technologies marks three decades, sets sights on next-generation “technology for uptime” breakthroughs**

**MAYNARD, Mass., May 5, 2010** – [Stratus Technologies](http://www.stratus.com) today marks its third decade of being the best line of defense separating its customers’ most critical applications from the threat, costs and consequences of server downtime. Only a handful of high-technology companies have so skillfully navigated the many booms and busts since 1980. Stratus has succeeded by bringing uniquely differentiated value to its customers while embracing the rapidly evolving information technology landscape.

Continued technology shifts have raised requirements for IT infrastructure uptime, which is the company’s core competence. Among these shifts are the accelerating adoption of virtualization and cloud computing; heightened concerns about regulatory compliance and customer care; and rapidly escalating cost of critical application downtime. Building upon its accumulated expertise and experience, Stratus can provide customers greater value today than at any previous time in its history.

“Our customers, large and small, measure value in such compelling metrics as saved lives, business viability, customer defections, and corporate governance,” said David C. Laurello,

Stratus president and CEO. “No firm has the skills to deliver reliable, serviceable uptime better than Stratus Technologies. It’s in our DNA.”

### **Hidden in Plain Sight**

A legendary name in high-stakes computing environments, Stratus’ products play a fundamental role when people fly, place a toll-free phone call, purchase with a credit card, use an ATM machine, receive an express-delivery package, book a flight reservation, or dial 911 for emergency assistance. Over the course of its thirty years at the forefront of mission-critical computing innovation, the company has made seminal technology contributions in wide use today, including the first signal software switch (softswitch) for the telecommunications industry, the ability to hot-swap failed computer components, and automated call-home service technology for seamless system maintenance. Virtually every major advancement in industry-standard fault-tolerant server technology for business, industry and government over the past decade was developed and launched by Stratus.

“While much has changed in computing over the past 30 years, Stratus’ ability to deliver systems with absolutely unmatched reliability – and the peace of mind that goes with it – has not,” said Laurello. “Computers deliver essential services, and our reliance on information technology is practically all-encompassing. Our customers – from global financial giants to the town fire department – know we can deliver the availability they need because we have a 30-year track record that proves it.”

### **Entrepreneurial to the core**

Today, Stratus’ offerings of hardware, software and services to ensure uptime reliability is unrivaled. The flagship ftServer® systems line is powered by Intel Xeon 5500 Series multi-core processors, and runs Windows, Red Hat Enterprise Linux and VMware vSphere 4. First introduced in 2001, industry-standard ftServer systems shattered cost barriers of traditional proprietary fault-tolerant products making premium-level uptime affordable for mainstream computer applications. Leveraging its unique expertise, Stratus recently announced its Avance™ software for small- to mid-size businesses. Avance creates an simple-to-use high-availability computing platform from general-purpose x86 servers to deliver exceptional uptime at low cost to an underserved market.

### **About Stratus Technologies**

Stratus Technologies focuses exclusively on helping its customers keep critical business operations online without interruption. Stratus is a trusted solutions provider to customers in

manufacturing, health care, financial services, public safety, transportation & logistics, and other industries. For more information, visit [www.stratus.com](http://www.stratus.com).

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