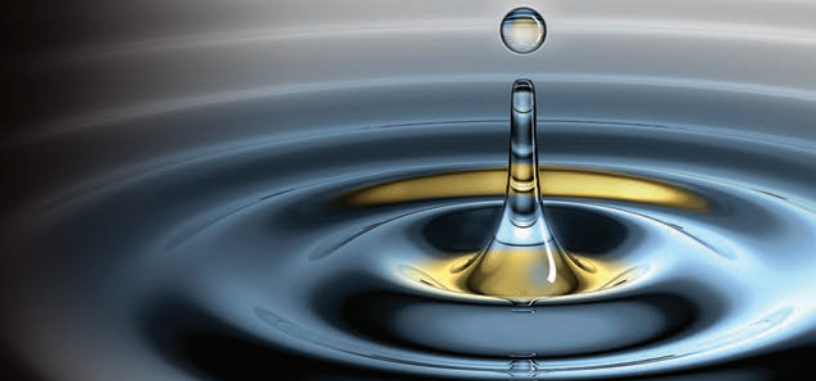


Providing Customers with Worry-free Computing



WHAT STRATUS DELIVERS:

The highest uptime assurance in the industry.

HOW STRATUS DELIVERS:

Resilient software and hardware technologies, combined with proactive availability monitoring and management services.

WHAT CUSTOMERS RECEIVE:

Zero downtime, hundreds of thousands of dollars of cost savings, and the knowledge that Stratus protects you 24/7.

1980

Year founded

*Uptime assurance
"best practices" expertise
unmatched in the industry*

Our Promise

Uptime. All the time.

We are the leading provider of uptime assurance technologies and services, grounded in more than three decades of expertise earned by protecting our customers' most critical applications. The problems we solve are complex and involve high risk, yet the solutions we provide are simple and effective. Proactive remote monitoring and management technologies link our availability engineers to every Stratus® system, anywhere in the world. You are never unprotected. We prevent failure, downtime and data loss before it happens, so you can rest easy.

Our Solutions

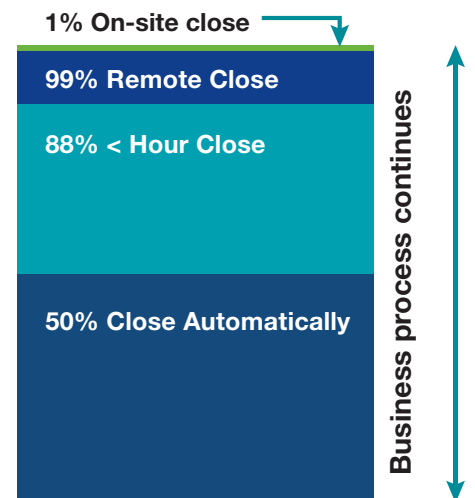
Uptime assurance guaranteed

We build systems from the ground up for uptime assurance. Industry-standard technology is transformed into computing platforms with exceptional uptime reliability and superior performance. Our resilient technology constantly monitors its own operation, checking hundreds of alarms and alerts. It preemptively identifies potential problems and deals with them before they cause harm. Our systems call home to report problems, which can be root-caused down to a line of code. Only one percent of issues require an on-site visit. Virtually all are resolved with no downtime. Your business stays online, all the time. We guarantee it.

Stratus Uptime Assurance Two Unique Dimensions



The Automated Uptime Layer constantly monitors the system to preemptively protect against downtime and data loss. Stratus availability experts remotely diagnose and remediate more complex issues.



Only 1% of all server issues across our entire global base require an onsite call. Even then, applications usually stay online and problems are resolved in a single visit.

Uptime. All the time.



Our Customers

Global reach, individual attention

Our customers share a passion for superior uptime, whether it's for physical, virtual or cloud computing. Many marquee companies partner with Stratus. However, uptime assurance is as important to a local trucking company as it is to a global enterprise. For an international financial services firm, uptime means processing billions of transactions flawlessly. Shaving seconds from response times is critical to police, fire and other first responders. Medical staff at a community clinic rely on 24/7 access to electronic patient records. For almost every business, email underpins day-to-day business success. You will find Stratus systems at work anywhere applications are critical and downtime is costly.

Our Culture

Excellence in all we do

When the objective is the industry's best uptime assurance for critical applications, anything less than complete customer focus is unacceptable. A commitment to zero downtime leaves no room for error, no excuse for a delayed response. We measure and reward employee performance based on customer focus, together with collaboration, sense of urgency and results. These are the corporate values embraced and practiced by every Stratus person, every day.

Our Partners

In league with industry leaders

Customers expect us to bring superior uptime assurance to the operating environments and products they use most often. We can offer sophisticated, high-performance solutions that integrate seamlessly into any IT infrastructure because of our strategic alliances with other open-systems technology leaders. These mutually beneficial partnerships deliver customer value that's impossible to achieve with either party working alone, beginning with initial installation and continuing throughout the application lifecycle.

Bottom Line on Nines

	Conventional, unmanaged	Typical Cloud service level	Conventional clusters, VMs	Stratus Zone	
				Stratus Avance® Software	Stratus fitServer® Systems
Uptime Level	99%	99.9%	99.95%	99.99%	99.999%
Downtime/Yr.	87.6 hr.	8.76 hr.	4.38 hr.	57 min.	5 1/2 min.
Annual Cost	\$ 8,760,000	\$ 876,000	\$ 438,000	\$ 83,200	\$ 8,000

*Assumption: one hour of downtime costs the average company \$100,000.
Analysts' averages: Forrester Research, \$150,000; Aberdeen Group, \$90,000.*



96% of Customers
Satisfaction ratings that meet or surpass expectations

Best in class for loyalty, recommendations, and customer retention

6+ Years
Average server deployment

Superior ROI and twice the productive value of conventional servers

81 Seconds
Average unscheduled downtime for Stratus-serviced servers in 2011

Saving more than \$3 billion in downtime cost for our customers

Zero
Recovery time objective (RTO) in seconds

Virtually all system issues resolved with no business interruption

Specifications and descriptions are summary in nature and subject to change without notice.

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